

All Saints - St. Mary's Medical Center, Inc.
 3801 Spring Street
 Racine, WI 53405
 (262) 636-4011

Type: GMS
 Control: Religious Organization
 Fiscal Year: 07/01/01 to 06/30/02

County: Racine
 Analysis Area: Southeastern (2A)
 Volume Group: 7

Selected Utilization Statistics	FY 2002	All GMS Hospitals		Analysis Area 2A		Volume Group 7		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Occupancy Rate (%)									
Adult medical-surgical	77.3%	57.4%	1.35	66.8%	1.16	72.5%	1.07	76.6%	1.01
Obstetrics	. %	39.6%	.	41.0%	.	58.4%	.	. %	.
Pediatrics	24.3%	48.0%	0.51	19.8%	1.23	42.6%	0.57	29.2%	0.83
Total hospital	74.1%	55.9%	1.32	61.3%	1.21	68.8%	1.08	75.6%	0.98
Average Census (Patients)									
Adult medical-surgical	90.5	30.4	2.98	37.0	2.44	115	0.78	89.7	1.01
Obstetrics	0.0	3.9	0.00	5.5	0.00	14.5	0.00	0.0	.
Pediatrics	3.4	1.8	1.86	0.8	4.46	4.8	0.71	3.5	0.97
Total hospital	148.1	55.4	2.67	68.6	2.16	218.9	0.68	149.7	0.99
Average Length of Stay (Days)									
Adult medical-surgical	3.8	3.9	0.96	4.0	0.95	4.3	0.88	3.6	1.04
Obstetrics	.	2.4	.	2.5	.	2.4	.	.	.
Pediatrics	1.9	2.4	0.77	1.8	1.07	2.6	0.72	1.8	1.06
Total hospital	5.1	4.3	1.17	4.4	1.16	4.9	1.02	5.1	1.00
Surgical Operations									
Inpatient	3,019	1,424	2.12	1,736	1.74	5,392	0.56	3,017	1.00
Outpatient	7,649	3,187	2.40	4,499	1.70	9,551	0.80	7,420	1.03
Inpatient as % of all surgeries	28.3%	30.9%	0.92	27.8%	1.02	36.1%	0.78	28.9%	0.98
Outpatient Visits									
Non-emergency visits	264,822	75,046	3.53	98,482	2.69	223,693	1.18	211,684	1.25
Emergency visits	46,226	14,086	3.28	19,089	2.42	36,965	1.25	48,861	0.95
Full-time Equivalents (FTEs)									
Administrators	27.0	14.8	1.82	13.8	1.96	39.9	0.68	50.3	0.54
Nurses, licensed	542.4	160.1	3.39	202.8	2.68	591.6	0.92	369.3	1.47
Ancillary nursing personnel	45.1	54.3	0.83	49.1	0.92	208.2	0.22	106.5	0.42
All other personnel	1391.5	384.2	3.62	515.4	2.70	1362.8	1.02	1074.7	1.29
Total FTEs	2006.0	613.5	3.27	781.0	2.57	2202.6	0.91	1600.8	1.25
FTEs per 100 Patient Census (Adjusted)									
Administrators	9.2	14.6	0.63	9.6	0.95	11.4	0.80	17.3	0.53
Nurses, licensed	184.0	157.9	1.17	141.5	1.30	169.3	1.09	127.4	1.44
Ancillary nursing personnel	15.3	53.6	0.29	34.3	0.45	59.6	0.26	36.7	0.42
All other personnel	472.1	378.9	1.25	359.7	1.31	389.9	1.21	370.8	1.27
Total FTEs	680.6	605.0	1.13	545.0	1.25	630.2	1.08	552.2	1.23

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds set up and staffed	200	Health maintenance		Beds set up and staffed	0	Bassinets	0
Discharges	10688	organization (HMO)	Yes	Discharges	0	Total births	0
Inpatient days	54,057	Preferred Provider		Inpatient days	0	Newborn days	0
		organization (PPO)	Yes				

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Inpatient Service Area

Inpatient Service Area	Level of Service*	Beds Set Up and Staffed 06/30/02	Discharges and Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical:							
Adult medical-surgical, acute	1	117	8,750	33,016	77.3%	90.5	3.8
Orthopedic	1	20	1,363	5,579	76.4%	15.3	4.1
Rehab. and physical medicine	1	14	383	4,447	87.0%	12.2	11.6
Hospice	4	0	0	0	. %	0.0	.
Acute long term care	5	0	0	0	. %	0.0	.
Other acute	1	20	1,370	6,065	83.1%	16.6	4.4
Pediatric, acute	1	14	660	1,243	24.3%	3.4	1.9
Obstetrics	3	0	0	0	. %	0.0	.
Psychiatric	3	0	0	0	. %	0.0	.
Alcoholism/chemical dependency	3	0	0	0	. %	0.0	.
ICU/CCU:							
Medical-surgical intensive care	2	0	0	0	. %	0.0	.
Cardiac intensive care	2	0	0	0	. %	0.0	.
Pediatric intensive care	2	0	0	0	. %	0.0	.
Burn care	5	0	0	0	. %	0.0	.
Mixed intensive care	1	15	1,867	3,707	67.7%	10.2	2.0
Step-down (special care)	2	0	0	0	. %	0.0	.
Neonatal intensive/intermediate care	3	0	0	0	. %	0.0	.
Other intensive care	5	0	0	0	. %	0.0	.
Subacute care	5	0	0	0	. %	0.0	.
Other inpatient	5	0	0	0	. %	0.0	.

Note: data should be used only in rows; do not summarize columns.

* 1=Provided-Distinct Unit, 2=Provided-Not Distinct Unit, 3=Available in Network, 4=Contracted, 5=Service Not Provided.

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/asst. administrators	27	0	27.0	Radiological services personnel	41	21	43.3
Physicians and dentists	84	2	85.0	Occupational therapists	13	5	16.3
Medical and dental residents	0	0	0.0	Occupational therapy assistants/aides	0	0	0.0
Registered nurses	431	117	511.0	Physical therapists	26	9	32.2
Certified nurse midwives	0	0	0.0	Physical therapy assistants/aides	6	3	6.1
Licensed practical nurses	18	9	24.2	Recreational therapists	0	0	0.0
Ancillary nursing personnel	41	33	45.1	Psychologists	1	0	1.0
Physician assistants	0	0	0.0	Social workers	3	2	3.4
Nurse Practitioners	6	5	7.2	All other health professionals	178	120	245.9
Medical records personnel	29	7	33.2	All other personnel	826	103	878.3
Pharmacy personnel	24	17	35.4	-----			
Clinical laboratory personnel	11	1	11.5	TOTAL	1765	454	2006.0

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Income Statement		Assets		Liabilities and Fund Balances	
Gross patient revenue	\$264,758,017	Cash and cash equivalents	\$3,413,527	Current liabilities	\$27,953,045
Less deductions	110,009,763	Net Patient receivables	40,800,944	Long-term debt	0
Net patient revenue	154,748,254	Other receivables	11,280,851	Other liabilities	4,028,651
Plus other revenue	8,309,136	Land, bldgs and equip: Net	126,312,031	Subtotal	31,981,696
Total revenue	163,057,390	Other assets	35,261,587		
Less expenses	143,297,098			Unrestricted fund balance	185,087,244
Nonoperating gains/losses	2,377,869	Total Assets	\$217,068,940	Total liabilities & fund balance	\$217,068,940
Net Income	\$22,138,161			Restricted fund balances	\$660,682

Selected Financial Statistics	FY 2002	All GMS Hospitals		Analysis Area 2A		Volume Group 1		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Gross Rev as % Total Gross Patient Revenue									
Medicare [\$130,687,013]	49.4%	41.7%	1.18	41.8%	1.18	41.7%	1.18	49.5%	1.00
Medical Assistance [\$16,915,553]	6.4%	9.0%	0.71	5.7%	1.13	9.3%	0.69	5.8%	1.11
Commercial [\$107,309,347]	40.5%	43.2%	0.94	48.2%	0.84	41.9%	0.97	40.9%	0.99
All other [\$9,846,104]	3.7%	6.1%	0.61	4.3%	0.86	7.1%	0.53	3.8%	0.99
Deductions as % of Total Gross Patient Revenue									
Medicare [\$73,378,542]	27.7%	23.7%	1.17	25.1%	1.10	23.4%	1.19	26.4%	1.05
Medical Assistance [\$11,703,403]	4.4%	6.0%	0.74	3.6%	1.21	6.4%	0.69	4.0%	1.10
Commercial [\$21,513,720]	8.1%	9.4%	0.86	11.2%	0.73	9.7%	0.84	8.2%	1.00
Charity care [\$2,989,628]	1.1%	1.2%	0.93	0.8%	1.35	1.4%	0.79	1.4%	0.83
All other [\$424,470]	0.2%	1.4%	0.11	0.4%	0.38	1.8%	0.09	0.2%	0.98
Total deductions [\$110,009,763]	41.6%	41.7%	1.00	41.2%	1.01	42.7%	0.97	40.1%	1.04
Other Revenue and Net Gains or Losses									
Other revenue as % of total revenue	5.1%	5.1%	1.00	3.1%	1.64	4.1%	1.26	5.1%	1.00
Net gains/losses as % of net income	10.7%	5.3%	2.03	-1.6%	-6.8	5.9%	1.81	20.3%	0.53
Expenses as % of Total Expenses									
Salary/fringe benefit[\$71,620,073]	50.0%	47.8%	1.05	47.5%	1.05	45.9%	1.09	49.9%	1.00
Supplies and services[\$53,958,112]	37.7%	40.5%	0.93	40.3%	0.93	43.2%	0.87	38.8%	0.97
Capital component [\$10,317,730]	7.2%	8.7%	0.83	9.2%	0.78	8.1%	0.89	6.7%	1.08
Bad debt [\$7,401,183]	5.2%	3.0%	1.73	3.0%	1.72	2.7%	1.89	4.6%	1.13
Fiscal Statistics									
Operating margin	12.1%	6.1%	2.00	11.4%	1.07	5.7%	2.14	11.8%	1.03
Total hospital profit margin	13.4%	6.4%	2.10	11.2%	1.19	6.0%	2.23	14.3%	0.93
Return on equity	12.0%	10.0%	1.20	15.1%	0.79	9.9%	1.21	13.3%	0.90
Current ratio	2.1	2.5	0.85	2.4	0.90	2.6	0.82	2.4	0.91
Days in net patient accounts receivable	96.2	57.8	1.66	62.4	1.54	51.8	1.86	.	.
Average payment period	76.4	52.6	1.45	64.0	1.19	49.0	1.56	61.5	1.24
Equity financing	85.3%	56.2%	1.52	58.1%	1.47	55.9%	1.52	87.1%	0.98
Long-term debt to equity ratio	0.0	0.5	0.00	0.4	0.00	0.5	0.00	0.0	.
Times interest earned	.	5.0	.	10.0	.	5.2	.	.	.
Total asset turnover	0.8	0.9	0.85	0.8	0.96	0.9	0.82	0.8	0.95
Average age of plant: years	11.0	9.5	1.16	9.0	1.23	10.0	1.10	11.8	0.93
Increase (decrease) total net patient rev	. %	. %	.	. %	.	. %	.	13.8%	.
Output gross rev (% of total gross pt. rev)	49.7%	44.1%	1.13	50.4%	0.99	37.2%	1.33	47.2%	1.05
Net Revenue Statistics									
Inpatient net revenue per discharge	\$6,937	\$7,870	0.88	\$6,978	0.99	\$9,940	0.70	\$6,330	1.10
Inpatient net revenue per day	\$1,370	\$1,834	0.75	\$1,532	0.89	\$2,035	0.67	\$1,225	1.12
Outpatient net rev per visit	\$259	\$343	0.76	\$365	0.71	\$373	0.70	\$273	0.95